

Message Text

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43

ACTION EUR-06

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FM AMEMBASSY LISBON

TO USDOC WASHDC

INFO SECSTATE WASHDC 9229

UNCLAS LISBON 0829

E.O. 11652: N/A

TAGS: BGEN PO

SUBJ: MAJOR PROJECTS: NEW TERMINAL BUILDING AT LISBON

(PORTELA) AIRPORT

COMMERCE FOR BIC/PEPD

REF: LISBON 4459, 2369

1. AS MEPD KNOWS, ONE OF FOUR BIDDERS FOR NEW TERMINAL BUILDING AT LISBON'S PORTELA AIRPORT IS PARTNERSHIP BETWEEN PORTUGUESE FIRM ALVES RIBEIRO LDA., AND U.S. FIRM HTB-HUGGINS, THOMPSON, BALL & ASSOCIATES. THIS IS THE ONLY U.S. BIDDER ON THIS PROJECT AND ITS PROPOSAL INCLUDES PLANE-MATE MOBILE LOUNGES MANUFACTURED BY BOOTH CYNWYD, PA. THE ALVES RIBEIRO-HTB-BOOTH GROUP BELIEVES THAT GROUP'S POSITION WOULD BE STRENGTHENED IF PORTUGUESE CIVIL AVIATION (DGAC) OFFICIALS WERE FORMALLY INVITED BY FAA TO VISIT DULLES AIRPORT TO SEE IN OPERATION WORLDS' LARGEST INTRA-AIRPORT GROUND TRANSPORTATION (PLANE-MATES) SYSTEM. ACCORDING TO BOOTH REPRESENTATIVE, DULLES AIRPORT DIRECTOR DEXTER DAVIS HAS IN PAST ARRANGED VIP TOURS OF DULLES GROUND TRANSPORTATION SYSTEM TO SHOW OFF PLANE MATES.

2. COMMERCE ACTION REQUESTED: THAT MEPD CONTACT FAA TO REQUEST THAT AGENCY TO INVITE CIVIL AVIATION DIRECTOR GENERAL VICTOR VERES AND/OR HIS DESIGNATED REPRESENTATIVES FROM DGAC OR TAP (PORTUGUESE AIRLINES) TO VISIT DULLES

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AIRPORT TO GET FIRST HAND VIEW OF DULLES' GROUND

TRANSPORTATION SYSTEM. WE CONSIDER IT UNLIKELY
THAT DG VICTOR VERES WOULD ACCEPT INVITATION,
BUT LOCAL CONTACTS WITHIN ALVES RIBEIRO-HTB-BOOTH
GROUP BELIEVE THAT VERES IS INTERESTED ENOUGH TO SEND ONE
OR TWO REPRESENTATIVES. FAA INVITATION MAY INDICATE THAT
ALVES RIBEIRO-HTB-BOOTH GROUP IS WILLING TO COVER THE
COST OF U.S. DOMESTIC TRAVEL AND ACCOMMODATIONS AND GROUP
ASSUMES THAT DGAC PERSONNEL WOULD FLY TAP TRANS-ATLANTIC AT
NO EXPENSE. THANKS AND PLEASE LET US KNOW OF ANY ARRANGEMENTS
MADE WITH FAA.
SCOTT

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